

Master in Urban Planning Real Estate and Urban Development Concentration 2024-2025

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Please note that course offerings often change. New courses may be offered while some of these pre-approved courses may not be offered each year. This memo is subject to change depending on the availability of courses. Courses not listed on this memo may be approved with the written permission of the Concentration Advisor(s).

Recommended introductory courses:

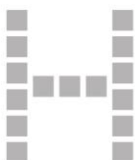
The following courses are recommended to those interested in the concentration. They are introductory level courses that give a good overview of the topics and subject matter covered in more depth by other courses in the concentration:

SCHOOL	COURSE NUMBER	COURSE TITLE	UNITS	FACULTY
GSD	5292	Introduction to Real Estate Finance, Development, and Management (Spring)	4	Hamilton, Perlman
GSD	5495	Urban Economics and Market Analysis (Fall) ¹	4	Meltzer, Barkham

1. Only if not taken to satisfy Economic Methods Requirement

FALL 2024 APPROVED COURSES:

SCHOOL	COURSE NUMBER	COURSE TITLE	UNITS	FACULTY
GSD	2128	Spatial Analysis (Fall 1) ¹	2	Voulgaris
GSD	5204	Real Estate Finance, Development, and Management	4	Apeseche, Hamilton, Perlman, Wu
GSD	5206	Land-Use and Environmental Law ²	4	Kayden
GSD	5249	Design for Real Estate	4	Love
GSD	5250	Real Estate, Society, Environment	4	Kiefer
GSD	5326	Housing and Urbanization in the United States	4	Stockard, Molinsky
GSD	5452	Constructing Consensus through Collaboration: Stakeholder Management in Real Estate (Fall 1)	2	Rodrigues
GSD	5495	Urban Economics and Market Analysis ³	4	Meltzer, Barkham
GSD	5510	Local Economic Development: Turning Theory into Practice	4	Meltzer
GSD	5512	Real Estate Investment and the Macroeconomic Environment (Fall 2)	2	Douglas
GSD	9127	Real Estate and City Making in China	4	Wang
HBS	1440	Private Equity Finance ⁴	4	Berk, Ivashina
HBS	1487	Cities, Structures, and Climate Shocks ⁵	4	Macomber
HBS	1684	Real Property	4	Vallee
HBS	2240	Negotiation	4	Beshears, Coffman,



				Graeber, Mohan, Nelson, Zlatev
HKS	API 141	Finance	4	Deep
HLS	1004	Property 1-7 (Must be a dual degree with HLS to enroll)	4	Brady, Mann
MIT	1.813 11.466 15.657 IDS.437	Technology, Globalization, and Sustainable Development ⁴	4	Ashford
MIT	11.259	Entrepreneurial Negotiation (Fall 1)	2	Dinnar
MIT	11.325	Technological Change & Innovation for Real Estate and Cities (Fall 2)	2	Duarte, Scott
MIT	11.345 11.462	Entrepreneurship in the Built Environment (Fall 1)	2	Rosenzweig
MIT	11.351	Real Estate Ventures I: Negotiating Development-Phase Agreements	4	McGrath
MIT	11.431 15.426	Real Estate Finance and Investment ⁴	4	Torous
MIT	11.433 15.021	Real Estate Economics ⁶	4	Saiz
MIT	11.493	Property and Land Use Law for Planners (not offered 2025-2026)	4	Rajagopal

1. Only if not taken to satisfy the core program requirement
2. Only if not taken to satisfy the Legal and Institutional Methods requirement
3. Only if not taken to satisfy the Economic Methods requirement
4. Enrollment requires permission of instructor.
5. Cross-registrants are welcome with permission of the instructor. Prerequisites are HBS Finance 1 and Finance 2, or HBS Real Property, or equivalent.
6. Priority enrollment is given to HKS students and may not be available to GSD students.
6. Prerequisite: [14.01](#), [15.010](#), or [15.011](#)

WINTER/J-TERM 2025 APPROVED COURSES:

SCHOOL	COURSE NUMBER	COURSE TITLE	UNITS	FACULTY
HKS	DEV 320	Scaling Up and Systems Change for Development Impact	2	Pulgar, Walton
HLS	2195	Negotiation Workshop (application deadline noon October 4, 2024) ¹	4	Heen

1. Cross-Registrants: Please note that cross-registrants interested in taking the Workshop must participate in the online application process for the Workshop. The deadline to apply is noon on October 4. For more information please visit the course website: <http://hnmcp.law.harvard.edu/application-crossreg/>.

SPRING 2025 APPROVED COURSES:

SCHOOL	COURSE NUMBER	COURSE TITLE	UNITS	FACULTY
GSD	5205	Advanced Real Estate	4	Apeseche, Hamilton, Perlman
GSD	5292	Introduction to Real Estate Finance, Development, and Management	4	Hamilton, Perlman
GSD	5451	Race, Gender, and Real Estate (Spring 1)	2	McKinney White
GSD	5455	International Real Estate and Urban Development	4	Wang
HBS	1484	Real Estate Private Equity ¹	4	Lietz
HBS	2240	Negotiation	4	Alfonsi, Bazerman, Chan, Jordan
HKS	DEV 209	Management, Finance, and Regulation of Public Infrastructure in Developing Countries	4	Lee

HKS	DEV 210	Public Finance in Theory and Practice ²	4	Rosengard
HLS	1004	Property 1-7 (Must be a dual degree with HLS to enroll)	4	Benkler, Fisher, Singer, Smith
HLS	2195	Negotiation (application deadline noon October 6, 2024) ³	4	Heen
MIT	4.254 11.303	Real Estate Development Studio ⁴	4	Shen
MIT	11.323	International Real Estate Transactions	4	Srivastava
MIT	11.352	Real Estate Ventures II: Negotiating Lease, Financing, and Restructurings	4	McGrath
MIT	11.355	International Housing Economics and Finance ⁵	4	Saiz

1. Students interested in cross-registering into HBSMBA courses can submit petitions starting Wednesday, January 17.

Petitions are due by Tuesday, January 23 at 4pm. In addition to submitting a petition, you must provide a resume/CV and statement of interest in order to be considered for this course.

2. Only if not taken to satisfy the Economic Methods requirement.

3. Cross-Registrants interested in taking the Workshop must participate in the online application process for the Workshop.

The deadline to apply is October 6, 2024. For more information please visit the course website:

<http://hnmcp.law.harvard.edu/application-crossreg/>.

4. Enrollment requires permission of instructor.

5. Prerequisite: [11.202](#), [11.203](#), [14.01](#), or permission of instructor.

APPROVED BUT NOT OFFERED IN 2024-2025

*For the below courses to be approved for the current academic year, they **must be offered with the same course number, title, and instructor**. The course must be reapproved if doesn't match the below version of the course.*

SCHOOL	COURSE NUMBER	COURSE TITLE	UNITS	FACULTY
GSD	5201	Urban Politics, Planning, and Development (not offered after 2021-2022)	4	Mayne
GSD	5212	Field Studies in Real Estate, Urban Planning and Design (not offered 2024-2025)	4	Peiser
GSD	5246	Advanced Real Estate Development and Finance (last offered 2022-2024)	4	Apeseche
GSD	5276	Building and Leading Real Estate Enterprises and Entrepreneurship (last offered 2022-2024)	4	Apeseche
GSD	5367	U.S. Housing Markets, Problems, and Policy (last offered 2023-2024)	4	Herbert
GSD	5370	Environment, Economics, and Enterprise (last offered 2021-2022)	4	Samuelson, Apeseche
GSD	5383	Developing for Social Impact (last offered 2021-2022)	4	Kiefer
GSD	5393	Local Government Solutions to America's Affordable Rental Housing Challenge (last offered 2021-2022)	4	Stockard, Hect, Driggins
GSD	5405	Global Leadership in Real Estate and Design (last offered 2021-2022)	4	Wang
GSD	5434	Creating Real Estate Ventures: A Legal Perspective (last offered 2021-2022)	4	Sticklor
GSD	5438	Designer Developer (last offered 2022-2023)	4	Song
GSD	5442	New Towns and Housing Development in Africa (last offered 2022-2023)	4	Peiser
GSD	5490	Affordable and Mixed-Income Housing Development, Finance and Management (last offered 2022-2023)	4	Marchant
GSD	7449	Real Estate Private Equity (last offered 2021-2022)	4	Apeseche
GSD	7450	Real Estate Private Equity (last offered 2021-2022)	4	Apeseche
GSD	7454	Entrepreneurship and the Built Environment (last	4	Kritzler

		<i>offered 2023-2024)</i>		
MIT	11.430 15.941	Leadership in Real Estate <i>(last offered 2023-2024)</i>	2	Schuck
MIT	11.432	Real Estate Capital Markets <i>(last offered 2020-2021)</i>	4	Geltner
MIT	11.434	Tools for Analysis: Design for Real Estate and Infrastructure Development <i>(last offered 2020-2021)</i>	4	Geltner, de Neufville
MIT	11.450	Real Estate Development Building Systems <i>(last offered 2023-2024)</i>	0	Tsipis
MIT	11.455	Financial Decision Making in Real Estate and Other Markets <i>(last offered 2023-2024)</i>	4	Torous
MIT	11.463	Structuring Low-Income Housing Projects in Developing Countries <i>(last offered 2020-2021)</i>	4	Goethert

